



**MOTOROLA**

*Motorola Business Two-Way Radios for*  
**HEALTHCARE**

Enhanced Efficiency For Long-Term Resident Care



**BUSINESS BENEFITS**

- *Enhance safety and security*
- *Empower employees to accomplish more in less time*
- *Reduce operational costs*
- *Improve response time*
- *Increase overall service and satisfaction*
- *Save money monthly over alternative technologies*



# HELPING IMPROVE EFFICIENCY AND CUSTOMER SERVICE.

Enhancing the safety, security, and comfort of residents is a priority in the long-term health-care business. Economical and easy to use, Motorola business two-way radios and headsets keep everyone on staff connected—from physicians and nurses to administrators, assistants, and maintenance personnel.

Offered in a range of options, Motorola business two-way radios improve efficiency and productivity, eliminating wasted time and inefficient processes with 1-to-1, group, or external communications at the touch of a button. Motorola stands for 75 years of innovation and quality—good reasons why nursing homes, assisted living facilities, and other long-term care companies choose Motorola business two-way radios.



## THE LONG-TERM HEALTHCARE WORKPLACE PROVIDES MANY CHALLENGES

Rising costs; shrinking profit margins.

Safety and liability concerns.

Fewer doctors and nurses working longer shifts, become tired and less productive.

Labor-intensive jobs.

High turnover in staff.

## MOTOROLA BUSINESS TWO-WAY RADIOS PROVIDE THE SOLUTIONS

Staff members are more productive and can respond to requests in less time.

Instant communication enables staff to respond quickly to injuries and incidents.

Business two-way radios make everyone more efficient so that healthcare providers can maximize limited time and resources.

Compact, lightweight radios clip right on to employees' belts, freeing them to care for patients and carry supplies.

Motorola business two-way radios are designed for ease of use and minimal learning curve.

*\* First Research Industry Profiles, 2004*

### Recommended for:

- Physicians
- Registered nurses
- Nurse practitioners
- Supervisors
- Custodians
- Administrators
- Cafeteria personnel
- Security personnel
- Special events staff
- Physical therapists
- Maintenance personnel
- Occupational therapists
- Certified nurse assistants
- Licensed practical nurses

## KEEP YOUR STAFF CONNECTED AND YOUR RESIDENTS COMFORTABLE. EVERYONE BENEFITS FROM MOTOROLA BUSINESS TWO-WAY RADIOS.

### A Motorola business two-way radio can pay for itself in less than 2 months.

If each employee saves 5 minutes per hour, watch your savings multiply...

| Hourly rate including benefits | Each radio pays for itself in ... | Annual savings for a 10-person staff |
|--------------------------------|-----------------------------------|--------------------------------------|
| <b>\$8 per hour</b>            | <b>59 days</b>                    | <b>\$14,000</b>                      |
| <b>\$12 per hour</b>           | <b>40 days</b>                    | <b>\$21,000</b>                      |
| <b>\$24 per hour</b>           | <b>20 days</b>                    | <b>\$42,000</b>                      |

*\* Based on calculations using MSRP \$319 for the XU2100 radio and on the hypothetical hourly wages of a healthcare employee.*

## NO CONTRACTS, NO MONTHLY FEES, NO PER-CALL CHARGES.



## **MOTOROLA BUSINESS TWO-WAY RADIOS ARE DESIGNED WITH THE NEEDS OF THE HEALTHCARE INDUSTRY IN MIND.**



**XTN Series Business Two-Way Radio**

### **Lightweight Durability**

Weighing just ounces, Motorola business two-way radios are designed to be lightweight and comfortable for healthcare personnel to wear. The Motorola XTN Series meets military specifications for high resistance to dust, moisture, shock, and vibration.

### **Business-Exclusive Frequencies**

Motorola business two-way radios operate on business-exclusive frequencies so that staff can rely on a clear signal without interference (FCC license is required for use). The XTN Series offers 27 VHF and 56 UHF frequencies with 121 codes including 83 digital private line codes.

### **Advanced Voice Activation (VOX)**

Nurses, physicians, and therapists will enjoy the convenience of hands-free operation when used with optional accessories.

### **Long Lasting Battery Life**

A rechargeable battery provides more than enough use for a standard work shift. The XTN Series also features a battery gauge for monitoring battery life.

### **Convenient Charging**

Easy-to-use, drop-in chargers (single- or multi-unit chargers) keep radios charged, ready, and centrally located.

### **Keypad Lock**

Helps prevent settings from being accidentally changed, minimizing unnecessary downtime.

### **Call Tones/VibraCall Alert**

Call tones alert users to incoming transmissions to get their attention fast. In noisy work environments, the VibraCall® Alert feature is the perfect way to signal users with a vibration.

## **A RANGE OF CHOICES THAT MEET THE DEMANDS OF LONG-TERM RESIDENT CARE.**

### **XTN Series Business Two-Way Radios**

Available with 1 or 6 channels, 1 or 2 watts, yellow or black finishes, and VHF or UHF frequencies.

The XTN Series™ includes powerful business two-way radios that help keep operations on schedule and maximize employee productivity, while helping to enhance safety and security on the job.

### **CLS Series Business Two-Way Radios**

Lightweight, easy-to-use, and affordable, CLS Series™ business two-way radios and hands-free headsets provide a discreet, simple, and reliable communications solution. CLS Series business two-way radios are designed to improve efficiency and response time at the touch of a button. Instant access enables employees to respond quickly to resident requests. Offered with 1 watt, 1 or 4 channels, and 56 business-exclusive frequencies.

The CLS1450c™ combines a business two-way radio with 2.4 GHz digital cordless phone capability for enhanced communication flexibility. The CLS1450c is ideal for key personnel like physicians, nurses, and security guards who need to make external calls when seconds count or as part of their daily operations.

### **MOC4600i Motorola Wireless Message Alert Device**

The MOC4600i™ Motorola Wireless Message Alert Device provides an ideal way to improve communication. With the MOC4600i, residents and staff simply press a button for assistance. Your two-way radio-equipped personnel are immediately notified with a customizable voice message. The MOC4600i keeps everyone in immediate contact to enable a comfortable experience for residents and better use of resources for you. It's like having another employee on site without the added expense.





## CUSTOMIZE YOUR MOTOROLA BUSINESS TWO-WAY RADIOS WITH ACCESSORIES THAT HELP TO ENHANCE EFFICIENCY AND RESIDENT CARE.

### MOTOROLA MEANS BUSINESS

With 75 years of innovation and engineering expertise, it's no wonder that Motorola is a world leader in providing small business on-site, two-way radio communication solutions. In fact, Motorola recently received the Malcolm Baldrige Award for Quality.

### MALCOLM BALDRIGE AWARD FOR QUALITY



Motorola's Commercial, Government, and Industrial Solutions Sector (CGISS) is a recipient of the prestigious 2002 Malcolm Baldrige National Quality Award, in recognition of its commitment to performance excellence and quality achievement.

Motorola business two-way radios can be customized to the exact needs of a specific work environment or job responsibility with specialized accessories like:

#### Headset with swivel boom microphone Part #53865



Convenient, hands-free use and clear reception in noisy work areas for non-stop productivity.

#### Remote speaker microphone Part #53862



Clips easily to collar or shirt, allowing listening without reaching for the radio, and hands-free productivity.

#### Lightweight headset with boom microphone Part #53815



Ideal for fast-paced work environments, enables discreet, hands-free operation.

#### XTN Series multi-unit charger Part #53879



Multi-unit chargers make it easy to copy settings from one radio to a fleet and charge up to 6 radios at once.

#### Earbud with clip push-to-talk microphone Part #53866



For convenience and uninterrupted productivity, staff can communicate without removing radios from belt clips.

#### Replacement holster with 3" swivel belt clip Part #53821



Heavy-duty for extra durability, clips radio right to the belt for convenient portability.